

Spring 2007

# Hot Spring Happenings

Bozeman - Mountain Hot Tub Co. - Butte

Special Savings Inside!

## It's Coming . . . Mountain Hot Tub's Truckload Sale!!!

Friday - May 18 | Saturday - May 19 | Sunday - May 20  
10:00am - 7:00pm | 10:00am - 7:00pm | 10:00am - 7:00pm

All SPA CARE Products on SALE



2744 W. Main St  
Bozeman  
406-586-5850

1601 Harrison Ave  
Butte  
406-723-6513

Truckloads of Hot Tubs on Sale!!

[www.mountainhottub.com](http://www.mountainhottub.com)

## Scott Smith Superior Customer Satisfaction Award



In 2001, Watkins Mfg. (the makers of Hot Spring Spas) dedicated the Customer Satisfaction award in memory of Scott

Smith, co-owner of Mountain Hot Tub, because Scott truly embodied the concept of customer service.

In 2006 Watkins selected Mountain Hot Tub as the recipient of this national award, "because they continue to sell customer

service first and spas second, and their dedication to customer service is evident in all aspects of their business. "

We are proud to be bestowed the honor as it is an award that we hold very dear in our hearts.

## May is National Arthritis Month

In support of national Arthritis Month Mountain Hot Tub will be a sponsor for the Arthritis Walk.

The Arthritis Walk is a national annual fundraiser for the Arthritis Foundation. The event is also used to raise awareness of arthritis which is the nation's #1 cause of disability.

The 2007 Bozeman Arthritis Walk will be held at Bozeman Deaconess Hospital May 19th. For more information goto [www.arthritis.org](http://www.arthritis.org).

Walk this spring in honor of Dr. Saari who will be truly missed.

**This Arthritis Walk® event welcomes dogs.**  
*Please be a responsible owner and keep pets in control and leashed at all times.*

## Hot Spring's 30th Anniversary



Hot Spring spas are the world's number one selling brand, and have been the market leader since 1977.

Since then Hot Spring has sold over 700,000 spas. We are excited to celebrate 30 years of relaxation and innovation in 2007.

For this special year Hot Spring has dedicated the new Aria spa as our 30th Anniversary model.

## Hot Spring Aria™ Named A Consumers Digest Best Buy!

Once again Consumers Digest has rated portable spas in it's recent March/April 2007 issue and once again they've selected a Hot Spring spa. We are delighted to announce that the Hot Spring Aria was selected as a Best Buy for it's features and superior performance at a great value.

The maker of Hot Spring spas is the only spa manufacturer to have one of its spas named a Best Buy each of the six times Consumers Digest has rated spas.





## Summer Spa Maintenance

With warm weather approaching it's a good time to take care of some spa maintenance. Here are a couple of reminders.

Older spas with real redwood siding fade overtime and do require staining. Just about any stain will do but for long lasting results we recommend a penetrating oil finish stain product like Penofin, it's available at many hardware stores.

Cleaning and treating the spa's cover

adds to it's lifespan. We recommend a product we carry called Cover Shield. It cleans, shines and protects vinyl cover surfaces as well as repels water, dust and dirt. Pick up a bottle the next time you're in the store.

The cover is an important part of your spa. Now is a good time to check your cover's condition. It's time to replace the cover if the vinyl is torn, brittle or flaking and you noticed the cover is heavy. A cover that is heavy and water logged can increase heating costs, be

difficult to remove and damage cover lifters if it is not replaced.

If you're not sure, stop into our store to test drive the new covers on our show room spas. You will know immediately if your cover should be replaced.



## Chemistry Notes



### What is pH?

pH is a number that represents the acidic or basic characteristics of a liquid substance. Measured on a scale from 0-14, acidity and basicity are opposites on the pH scale with 7 being neutral. Acceptable pH range: 7.2 to 7.6

If pH is too high... (above 7.6) the water can become cloudy and bathers may complain of dry skin and irritated eyes. Water with a high pH can have a tendency to form scale in the plumbing and on surfaces. To reduce pH, use BioGuard pH Decreaser.

If pH is too low... (below 7.2), the water will be clear, but it can also irritate skin and make eyes red. Water with low pH can also corrode equipment. To raise pH, adjust Alkalinity first, than use BioGuard pH Increaser

### What is Total Alkalinity?

Total alkalinity is a measure of the ability of the water to resist pH change. Bathers and water care products will typically affect pH if the water is not buffered and the

pH will "bounce" around making it impossible to control.

If the total alkalinity is kept within its ideal range, it acts as a buffer against changes in pH. So if the spa or pool receives a high bather load, the total alkalinity will absorb the effects of pH changing events and the pH will remain more stable. Acceptable range for total alkalinity 80-150ppm

If total alkalinity is high, pH will also be high (and difficult to bring down) and you may face issues with cloudy water, dry skin and scale formation. To reduce Alkalinity use BioGuard pH Decreaser.

If total alkalinity is low, the pH fluctuates wildly, making it difficult to keep the water clear and comfortable. Any attempt to raise pH when alkalinity is low will not work. Always make sure alkalinity is in range before trying to increase the pH. To raise Alkalinity, use BioGuard Total Alkalinity Increaser.

Questions????

Bring us a water sample for a FREE computerized analysis while you wait.



## AutoFresh, Relax and Let Your Spa Take Care of Itself

Everything about owning a hot tub should be relaxing. Hot Spring Spas now offers a revolutionary new water care system — AutoFresh. It makes owning a Hot Spring virtually maintenance-free. No other spa makes water care this easy.

The AutoFresh system is so smart and easy to use. It uses state-of-the-art technology to automatically dispense the required amount of chlorine-free sanitizer into your spa water.

Spa owners only perform a maintenance check every other week and the result is chlorine-free, gentle water that is always clean and fresh whenever you want to relax in your spa.

AutoFresh is only available on 2005 to current Hot Spring Spas. Stop in to our showroom to find out more.

## Smart Shopping

There are a lot of water care products available in the market place today and with retailers gearing up for summer pool season these products are everywhere. Please be careful if you decide to purchase products from a business outside of your spa dealer.

It seems crazy but not all chlorine is the same. Pool chlorine, granular or tablet form is very harsh



and it can damage your spa. In fact spa manufacturers will void a spa's warranty if the wrong chlorine is used in it.

On the same note if there is a product that is making exaggerated claims such as an enzyme that can sanitize, don't believe it. Products recognized by the EPA to sanitize spa water are chlorine, bromine, SoftSoak and our FreshWater silver cartridge. Check for the EPA label.

Safe Soaking!

**\$50 off**

**New Spa Covers**

Includes FREE delivery within 30 miles  
Truckload Sale Only May 18, 19 & 20

**Free**



**Rubber Duck**

One Per Customer, While Supplies Last  
Truckload Sale Only May 18, 19 & 20



**5 lb Chlorinating Concentrate**

**\$5.00 OFF**

Truckload Sale Only May 18, 19 & 20

**5 lb Brominating Concentrate**

**\$7.00 OFF**

Truckload Sale Only May 18, 19 & 20



**SpaGuard Filter Cleaner & Degreaser**

**\$3.00 OFF**

Truckload Sale Only May 18, 19 & 20

**SpaGuard 5 lb Spa Shock**

**\$5.00 OFF**

Truckload Sale Only May 18, 19 & 20



**Unicel Replacement Filter Cartridges**

**15% OFF**

Truckload Sale Only May 18, 19 & 20

**FreshWater Silver Ion Cartridge**

**Buy 3 for \$74.95**

Truckload Sale Only May 18, 19 & 20



**Spa Cleaning Mitts**

**\$2.00 OFF**

Truckload Sale Only May 18, 19 & 20



**Soft Soak Filter Cleaner**

**\$3.00 OFF**

Truckload Sale Only May 18, 19 & 20



**Cover Shield Cover Conditioner**

**\$1.50 OFF**

Truckload Sale Only May 18, 19 & 20



**Moments Spa Fragrance**

**25% OFF**

Truckload Sale Only May 18, 19 & 20



## Outdoor Living

Making the backyard an area to relax or entertain is a great way to extend your home's living space. Here is a versatile table to make the most of your backyard space. This spa side table is free standing to give you the freedom to move it around to fit your needs. Plus, it has retractable towel bars at each end of the table. They are available in assorted colors to match your spa or decking. Pricing depends on size. Stop in to our showroom to see them in person.



## Summer Soaking

Have you been trying to decide how much you will be using your spa this summer?

**Tom's Tip:** Most nights are still pretty cool in Montana so just turn your spa down a couple of degrees. You still will be able to enjoy that daily warm massage you need. Also try soaking in the morning when it's the coolest.

OR

Turn the spa's temperature down as low as possible, most spas can be set as low as 80 degrees. Cooler water temperatures create a summer oasis for the whole family and make summer soaking a refreshing experience.

Not wild about warm weather soaking? You may leave the spa up and running for the season or shut it down, whichever one works best for you.

If you decide to leave the spa running for the summer, even though you don't plan on using it, just remember to perform your weekly maintenance and turn the temperature down.

If you prefer to drain the spa we recommend following the same winterization procedure in warmer weather that we use in the winter months.

If you are considering shutting down your spa, call us first so we may provide you with a detailed information sheet that will take you step by step through the process.

Not feeling up to the challenge? Give us a call, our service department will be glad to do it for you.

**Water Trivia** The term hard water originated when detergent manufacturers



observed that water with high levels of minerals were "hard" to suds-up. Versus water with low levels of minerals or "soft" water.

## Mountain Hot Tub

### Bozeman - Butte



2744 W. Main St  
Bozeman, MT 59718  
Phone: 406-586-5850  
spas@mountainhottub.com

"Where you go to relax."

Truckload  
Sale

May 18th,  
19th & 20th